



Date : 20th May 2021

Invitation To Bid

Unit : Vedanta Limited – Aluminium & Power, Vedanta Limited – Aluminium & Power- SEZ UNIT & BALCO, India or Guaranteed Nominee

Cargo : ALUMINIUM INGOTS/BILLETS/WIRE RODS IN BULK or RORO ships
Upto 2/3 grades at CHOPT

ALUMINIUM INGOTS , WHICH ARE BASICALLY APPROX 23-25 KG ALUMINIUMSOLID BRICKS PACKED AS 1MT BUNDLE.

Size: 114mm (thick) x 170mm (width) x 740mm (length)

Weight: 23 Kg each on an average

Bundle size: 740mm (breadth) x 740mm (width) x 980-1090 mm (height)

SOW INGOTS:

Dimensions: 1430mm x 1035mm x 255mm

Weight: 770 kg each on an average

WIRE RODS:

Dimensions: Height – 1.2 mtrs & Dia – 1.67 mtrs

Stackability – 1+1, Max weight (including pallet) – 2.85T

BILLETS:

Dimensions: Length – 5.8 mtrs, Width – 1.02 mtrs, Height – 0.35 mtrs

Stackability – 1+4, Max weight (including pallet) – 3.15T

Quantity :

QTY (MT)	PRODUCT	SHIPMENT MONTH
8000	Aluminium Wire Rod and Aluminium Billets	1 Shipment/ Month during June'21 to Dec'21
25000- 30000	Aluminium Ingots , Billets	2 Shipments/ Month during June'21 to Dec'21

- 1) 1*8000 MT - PARADIP or ECI CHOPT TO USA DESTINATIONS
- 2) 2*25,000 MT-30,000 MT - PARADIP or ECI CHOPT TO EUROPE DESTINATIONS





Type of Contract : CONTRACT OF AFFREIGHTMENT (COA)

Term Agreement : This Agreement shall become effective on 01.06.2021 and shall remain in force until 31.12.2021

Tender Deadline : 10th June 2021 ,1800 HRS IST.

Bids to be valid until at least 17:00hrs IST time 12th June 2021.

BASE TERMS:

All terms /negotiations to be kept strictly P&C.

Shipment Month : June 2021-Dec 2021

Laycan : Final Laycan will be confirmed by charterers 18 days prior to the commencement of laycan. 7 or 5 days Laycan window will be applicable for all the shipments.

Loadport : 1SP, 1 SB, Port of Ganagavaram or 1SP, 1 SB, Port of Paradip, East Coast India (Applicable draft restrictions as per port norms/declaration)

Port of Discharge :

Single port discharge:

Diliskelesi, Turkey
Gebze, Turkey
Thisvi Greece ,
Bar, Montenegro
Salerno, Italy
Veracruz, Mexico

For disport combination if to be exercised the quantity to be asf for USA shipments (Multiple Port discharge)

Houston(3kt),
Savannah(2.5kt)
Baltimore(2.5kt)



For all port draft restrictions applicable as issued by port.

Chrters to declare discharging port/berth 3 calendar days prior ETA at discharge port.

Load Rate:

650 MT PD WWD SHINC PER HOOK/PER CRANE always excluding statutory holidays declared by port/custom authorities/chamber of commerce even if used

Discharge Rate:

Diliskelesi, Turkey	1500 SSHINC/DAY
Gebze, Turkey	1500 SSHINC/DAY
Thisvi Greece ,	2000 SSHINC/DAY
Bar, Montenegro	2000 SSHINC/DAY
Salerno, Italy	2000 SSHINC/DAY
Veracruz, Mexico	2000 SSHINC/DAY
Houston,USA	2000 SSHINC/DAY
Savannah,USA	2000 SSHINC/DAY
Baltimore,USA	2000 SSHINC/DAY

Always excluding statutory holidays declared by port/custom authorities/chamber of commerce even if used and even if on demurrage. Option of Discharge rate to be declared 3 days prior to ETA at Disport.

Nomination & Type of vessel:

Conventional Single Decked Bulk Carrier (SDBC) with UNOBSTRUCTED PURE BOX TYPE HOLDS/HATCHES WITHOUT ANY INTERNAL COAMINGS/HOPPERS RESPECTIVELY For LOADING OF THE SAID CARGO AND THAT THE HATCH COVERS ARE WATER TIGHT.HOLDS SHOULD BE FULLY ALLOCATED FOR VEDANTA CARGO WITHOUT MIXING WITH OTHER CARGOES.

Or Semi Box vessel can be used subject to vessel acceptance by Shipper & Consignee (Load port & discharge port)

RORO vessel will also be workable for USA destinations.

Gangavaram:

LOA: 190 Mtrs

Beam: 32.20 Mtrs





Arrival Draft: 12.50 Mtrs

Paradip:

LOA: max. 205 Mtrs

Arrival draft:Max. 11.1m.

- a. For geared vessels : Deck cranes; geared and grabbed not less than 4 x 30 MT SWL cranes and loading gears (Grab's) to be owners account. Ship's gear outreach not less than 8.5 meters over shipside at 100% SWL.
- b. For geared Handy/Handymax vessels: Single Decked bulk carrier a. UNOBSTRUCTED PURE BOX TYPE HOLDS/HATCHES WITHOUT ANY INTERNAL COAMINGS/HOPPERS RESPECTIVELY For LOADING OF THE SAID CARGO AND THAT THE HATCH COVERS ARE WATER TIGHT.HOLDS SHOULD BE FULLY ALLOCATED FOR VEDANTA CARGO WITHOUT MIXING WITH OTHER CARGOES or Semi Boxy can be acceptable subject to vessel acceptance by Shippers & Consignee.
- c. Age not exceeding 15 years.
- d. IACS classed, insured by reputed H & M and IG P&I insurance.
- e. Owners to ensure each performing vessel to be suitable to enter load and discharge ports. Vessel to be fully compliant with and any other statutory regulatory requirements in order to call any Indian ports and Taiwan ports time to time.
- f. Vessel to hold all required valid statutory and trading certificates for the intended duration of the voyage. Owners warrant maintaining full Pandi & H n M cover for the entire duration of the voyage. Vessel to be classed highest IACS and insured by IG group club.
- g. Vessel suitable/ able to withstand the usage of mechanical equipment in holds.Owners unconditionally agree to and accept double-banked STS operations at anchorages /berths at chopt.
- h. In case, if any of the above vessel specifications are not complied with by the performing vsl, then prior arrival of the vessel at load port; owners at their time, cost,responsibility and risk to arrange and secure all the requisite approvals/ permissions from the relevant authorities to load the vessel as per this contract.
- i. Owners may request only one vessel substitution (matching vessel specs, quantity and performing laycan agreed herein) not less than 5 working days prior commencement of laycan; however acceptance of same shall be at sole discretion of shipper/charterers. Else charterers discretion to treat this fixture as cancelled without any obligations to charterers and owners to reimburse charterers claim (if any) for the differential freight (on actuals) for alternate vessel chartered by charterers to perform this laycan and stem. If substitution request received beyond above timeline, same deemed rejected and owners to reimburse charterers claim (if any) for the differential freight (on actuals) for alternate vessel chartered by charterers to perform this laycan and stem. Owners to



guarantee no further vessel substitution beyond above timeline, but any unforeseen circumstances always excepted.

Payment terms:

90% FREIGHT TO BE PAID W/I 10 BANKING DAYS TO OWNERS NOMINATION BANK ACCOUNT (BANK DETAILS MENTIONED BELOW) AFTER COMPLETION OF LOADINGN S/R BS/L MARKED FRT PAYABLE AS PER CHARTER PARTY DATED.

BALANCE 10% FREIGHT ALONG WITH DES/DEM IF ANY WILL BE SETTLED WITHIN 45 DAYS AFTER COMPLETION OF DISCHARGE AND ALSO UPON RECEIPT OF FINAL FREIGHT INVOICE AFTER AGREEING TOTAL DEMURRAGE/DISPATCH AMOUNT BETWEEN OWNERS AND CHARTERES.

PART BILL OF LADINGS AND FREIGHT PAYMENTS FOR THE SAME ARE ALLOWEDAS PER SHIPPERS REQUESTS.

Freight Quote Terms:

BSS 25KT:

- 1) **USD_____**per metric tons FIOSLD basis one port load/one port discharge, basis loading ex Paradip port, ECI to , Port of Diliskelesi (POD), Terminal-Poliport, Turkey
- 2) **USD_____**per metric tons FIOSLD basis one port load/one port discharge, basis loading ex Paradip port, ECI to , Gebze, Turkey
- 3) **USD_____**per metric tons FIOSLD basis one port load/one port discharge, basis loading ex Paradip port, ECI to , Thisvi Greece.
- 4) **USD_____**per metric tons FIOSLD basis one port load/one port discharge, basis loading ex Paradip port, ECI to , Bar, Montenegro
- 5) **USD_____**per metric tons FIOSLD basis one port load/one port discharge, basis loading ex Paradip port, ECI to , Salerno, Italy
- 6) **USD_____**per metric tons FIOSLD basis one port load/one port discharge, basis loading ex Paradip port, ECI to , Veracruz, Mexico

BSS 30KT:

- 1) **USD_____**per metric tons FIOSLD basis one port load/one port



discharge, basis loading ex Paradip port, ECI to , Port of Diliskelesi (POD), Terminal-Poliport, Turkey

- 2) **USD**_____per metric tons FIOSLD basis one port load/one port discharge, basis loading ex Paradip port, ECI to , Gebze, Turkey
- 3) **USD**_____per metric tons FIOSLD basis one port load/one port discharge, basis loading ex Paradip port, ECI to , Thisvi Greece.
- 4) **USD**_____per metric tons FIOSLD basis one port load/one port discharge, basis loading ex Paradip port, ECI to , Bar, Montenegro
- 5) **USD**_____per metric tons FIOSLD basis one port load/one port discharge, basis loading ex Paradip port, ECI to , Salerno, Italy
- 6) **USD**_____per metric tons FIOSLD basis one port load/one port discharge, basis loading ex Paradip port, ECI to , Veracruz, Mexico

BSS 8KT:

- 1) **USD**____per metric tons FIOSLD basis one port load/Three port discharge, basis loading ex Paradip port, ECI to Houston(3kt) ,Savannah(2.5kt) and Baltimore(2.5kt)

Also please confirm freight differentials for Gangavaram.

LASHING, SECURING , DUNNAGING WILL BE DONE BY CHARTERERS AT LOAD PORT . ONLY DUNNAGE REMOVAL AT DISCHARGE PORT WILL BE IN OWNERS ACCOUNT

Owners need to ensure vessel health compliance as per the attached port circular dated 17th March 2020 and also if any other circular publish by port authorities during the voyage/arrival time. No vessel will be allowed to enter port limit without grant of pratique or health clearance. All the waiting delays if any at load port and discharge port during the quarantine period will be in owners account and the vessel laytime will commence and NOR will be valid once we get clearance from CMO/PHO due to COVID-19.

1. Any other combinations at charterer's options, freight rate to be mutually agreed. This includes all ports in Australia/India and reverse geographical steaming at charterer's option.
2. OAP(Over Age Premium)/ All Vessel related insurances, costs to be to Owners account.



OTHER CP TERMS AND CONDITIONS WILL BE SHARED AFTER THE AGREEMENT OF FREIGHT.

Bid evaluation criteria:

Bidders will be evaluated based on the following criteria:

The following technical aspects of a bidder shall be evaluated;

1. Ability to meet Vedanta's service requirements
2. Financial status
3. Dry bulk experience and in particular experience with operations in cold/hazardous environments
4. Fleet size
5. Existing clients / similar COAs
6. Quality management system
7. Age, quality and cost efficiency of fleet
8. ISM / ISPS
9. Health, Safety & Environment (HSE)
10. Corporate Social Responsibility (CSR)

The following Commercial aspects of a bid shall be evaluated;

1. Base Freight rate per MT (metric tonne) against each load port and shipment size
2. Demurrage and Despatch rates against each load port and shipment size
3. Consent to the Durations of the proposed Contract
4. Flexibility (Geographical, shipment sizes, and number of shipments)
5. Bidder's acceptance of Proforma CP attached hereto, save logical and reasonable amendments only".

Bidders are encouraged to provide concrete relevant information in order to evaluate the full range of criteria mentioned above.

Vedanta does not commit to accept or qualify the lowest priced bid only and will not assign any reason for the rejection of any or all bids.

Charters subjects to be lifted within 48 hours AFMT

Sub charterer's Performa CP with logical amendments

Offers to be given strictly as per above terms only.

Public Announcements:

The bidders shall make no public announcements relating to this tender without Vedanta's prior written consent.

+Ends+++